

Bharat Sanchar Nigam Limited
Office of the Chief General Manager, Tamilnadu Circle, Chennai-600002.
No.TR/Proj.Kuber/Corres/2009-10/28 dated at Chennai the 14.10.2010.

To

The Principal General Manager/General Manager,
Bharat Sanchar Nigam Limited,
All the SSAs of Tamilnadu Circle.

SUB: Implementation of “**Project Kuber**” scheme- discussed during
“Audio Conference” – instructions – request – reg.

Ref: Corporate Office letter No.2-1/2008/BSNL/TR dated 1.2.2010.

It is brought to your kind notice that already the scheme of “Project Kuber” has been implemented in all the SSAs of Tamilnadu Circle and the progress of the scheme has been reviewed in the recent “Audio Conference” held during Sep 2010.

Under the scheme of “Project Kuber”, all the SSAs have already appointed “Private Recovery Agents” for recovery of old out-standing dues between more than 3 months and less than 3 years irrespective of monetary ceiling. While reviewing the progress of the “Project Kuber”, it is noticed that in many of the SSAs, the collection by the Private Recovery Agents is very less and in some of the SSAs all the Recovery Agents appointed have tendered their with-drawal due to various reasons. In many of the SSAs, collection by the “In-house” teams is very encouraging. As per the rulings on the subject, out-standing dues of more than 3 months and less than 3 years can be given only to Private Recovery Agents, where the scheme is implemented and could not be allocated to our “In-house” teams.

To achieve more results under the Project Kuber Scheme, it has been approved by the CGM to allocate the collection of out-standing dues of more than 3 months and less than 3 years to the “In-house” team members in the SSAs where at present there is no Private Recovery Agents are on the job. The proposal has been approved by the CGM on the following terms:-


(a) **“Incentives” approved by the CGM.**

(i)	Out-standing dues of >3 months and < 1 year	1%
(ii)	Out-standing dues of >1 year and <2 year	2%
(iii)	Out-standing dues of >2 years and <3 years	3%

(b) The above incentive scheme is to be implemented in the SSAs where at present there is no Private Recovery Agents are available. (SSAs in which the agents completely with-drawn their service) This scheme has to be implemented for a period of 2 months and the feed-back has to be intimated to this office for further extension.

- © In other SSAs where at present agents are available and rendering their service, this incentive shall not be implemented and after analyzing the feedback given by the SSAs where this scheme is implemented, the above incentive scheme will be extended later by this office.

The receipt of this letter may kindly be acknowledged by all the SSAs to this office. The SSAs where the above incentive scheme is implemented may please submit a report to this office after implementing the scheme for a period of 2 months for analysis and extension to other SSAs also.


Dy. General Manager (TR-1) 14/10/10
Office of the CGM,
BSNL
Tamilnadu Circle,
Chennai-2.

Copy to: ① The Internal Financial Adviser of all the SSAs for information and necessary action.

② Internet site